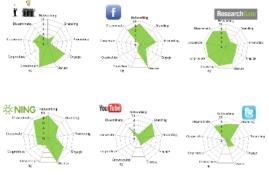


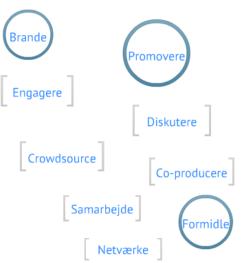
In 2007, at the World Economic Forum in Davos, the head of a powerful news company asked Mark Zuckerberg, the founder of Facebook:

How can we start a community like yours?

Mark Zuckerberg answered: "You can't."

Zuckerberg went on to explain: You don't start communities. Communities already exist. They're already doing what they want to do. The guestion you should ask is now you can help them do that better. Bring people "elegant organization".









Den Europæiske Union ved Den Europæiske Fond for Udvikling af Landdistrikter og Ministeriet for Fødevarer, Landbrug og Fiskeri har deltaget i finansieringen af projektet.





# RAPID GRO in you 2003 2005 Just a few of the

#### Hvorfor?







# Promovere



## Engagere



### Diskutere



### Crowdsource



## Co-producere





## Samarbejde



## Formidle



## Netværke



#### **Social business**

Create valued customer experiences

- Engage and listen
- Build the community
- Shift towards sales and service

Drive workforce productivity and effectiveness

- Increase knowledge transparency & velocity
- Find & build expertise
- Leverage capabilities beyond organizational boundaries



- Capture new ideas from anyone
- Use internal communities to innovate
- Enable structured innovation efforts

**Enable the social organization** 



#### Hvem?



#### Sociale fællesskaber Interesse fællesskaber Praksis fællesskaber



#### Hvad?



#### Hvordan?



### RAPID GROWTH The combined user base of these social channels is more than the entire human population!

Just a few of the social networks added in the last 10 years



#### Facebook



Facebook er et socialt netværk, og hjemmesiden er den mest besøgte af sin slags på hele internettet. Den startede som et værktøj til at sammenknytte studerende på amerikanske universiteter, men har nu udviklet sig til noget stort set alle bruger – primært ved i privatsfæren at have en profil på Facebook. Sitet giver brugerne mulighed for at samle sig i åbne og lukkede grupper og udveksle tekst og billeder, som man kan sætte på sin profilside. Samtidig kan man kommentere andres profiler ved at efterlade noter på deres sider. På Facebook kan anvendes diverse applikationer, fx quizzer, spil og filmanmeldelser. Virksomheder, organisationer, interessefællesskaber kan oprette sider, som personer kan Like eller blive medlemmer af.

| FACTS        |                         |
|--------------|-------------------------|
| URL:         | http://www.facebook.com |
| Omkostning   | Gratis                  |
| Lokalisering | Dansk                   |
|              | B                       |

| INSPIRATION                      |  |
|----------------------------------|--|
| www.facebook.com/LandbrugsAvisen |  |
| www.facebook.com/MerrildFormand  |  |
| www.facebook.com/ecology.dk      |  |
| www.facebook.com/sparnordaalborg |  |

#### onor, interesserantessanaber nam oprette sider, som perso

| FACTS        |                         |
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| URL:         | http://www.facebook.com |
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| Lokalisering | Dansk                   |
| Brugere i DK | Rigtig mange            |
| Læringskurve | Middel                  |



bille modicinino al.

#### INSPIRATION

www.facebook.com/LandbrugsAvisen

www.facebook.com/MerrildFormand

www.facebook.com/ecology.dk

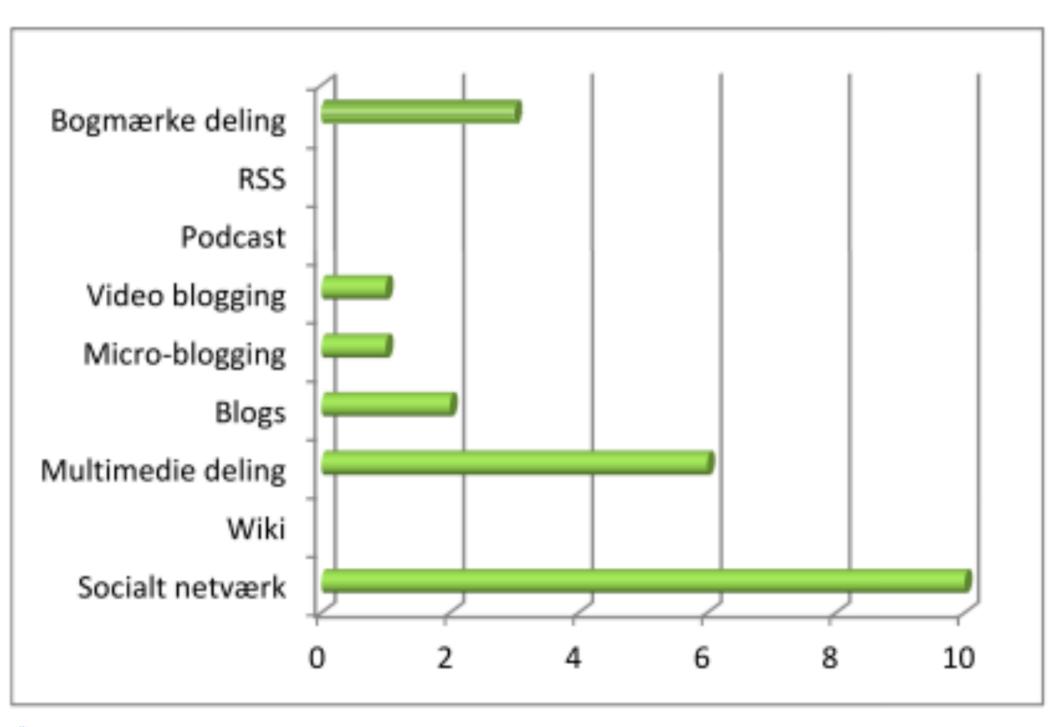
www.facebook.com/sparnordaalborg

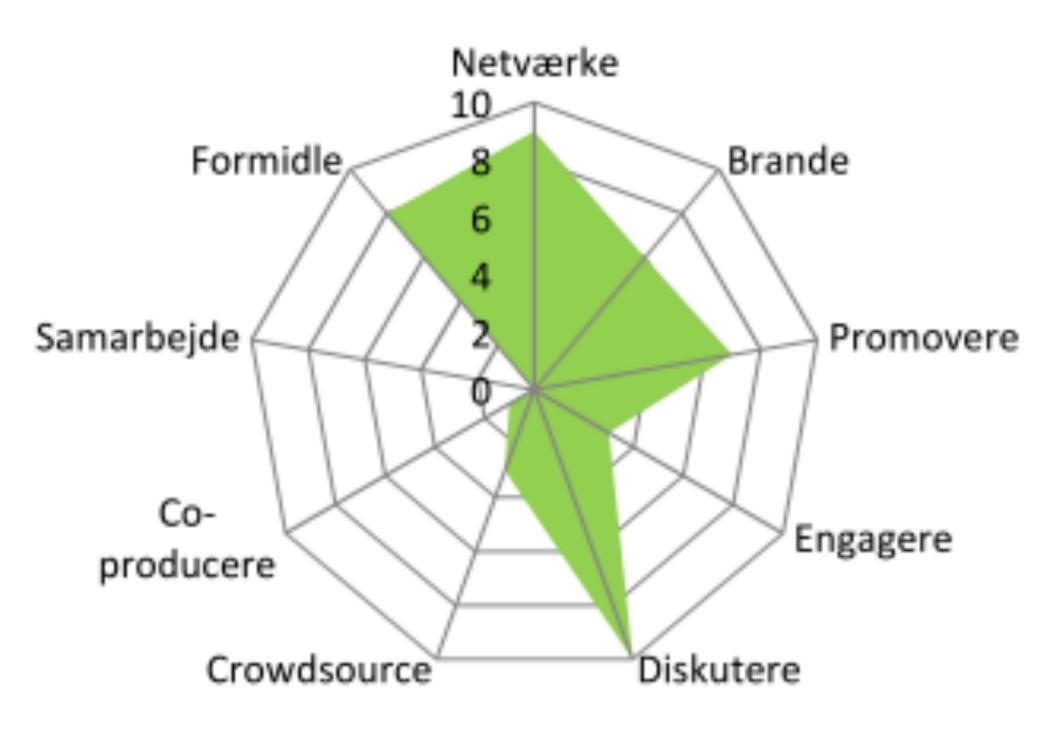
www.facebook.com/NewHollandAgriculture



| FUNKTIONALITETER |                |  |
|------------------|----------------|--|
| $\boxtimes$      | Person profil  |  |
| $\boxtimes$      | Venner         |  |
| $\boxtimes$      | Grupper        |  |
|                  | Mærkat (tags)  |  |
| $\boxtimes$      | Kommentarer    |  |
|                  | Blogs          |  |
| $\boxtimes$      | Sider          |  |
| $\boxtimes$      | Begivenhed     |  |
| $\boxtimes$      | Dele (udbrede) |  |
| $\boxtimes$      | Foto           |  |
| $\boxtimes$      | Video          |  |
| $\boxtimes$      | Applikationer  |  |
| $\boxtimes$      | Mobil version  |  |

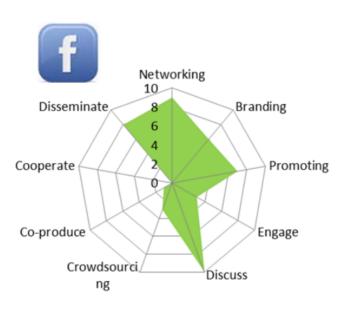








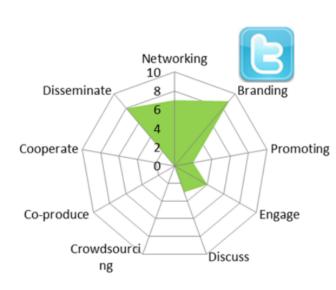
















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DLBR Video



## Pinterest









## Blogger











### Ewitter39



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Adskilt info

Mange platforme









http://www.agriwebinar.com/Webinar.aspx?id=7fd112bd-66b2-47d2-8

https://vine.co/v/b623zdwVuJB/embed/simple



## webinar











 $\underline{http://www.agriwebinar.com/Webinar.aspx?id=7fd112bd-66b2-47d2-8bb0-7d601ab51e2c}$ 

https://vine.co/v/b623zdwVuJB/embed/simple



















## Linked in



# facebook



## Google+



# yammer<sup><</sup>









### Download on the App Store







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### Jens Peter Hansen

After just 750 km on Classic 9, a rear wheel locked up completely :-(
Is that to expect from OneWay rollerski's?

Where can I get an replacement? I'm located in Denmark and Nordic Ski in Copenhagen is no logner selling Oneway :-(

Synes godt om · Tilføj kommentar · 5. april kl. 10:09



**ONE WAY Sport** hello, we are sorry for this, we can send you new wheels for replacements, please contact info@onewaysport.fi for your contact and delivery address.

Synes godt om · Svar · 8. april kl. 15:34



Jens Peter Hansen Great service U I have been able to ski here in Denmark until a week ago (very unusual) but now I need to change to roller ski to defend my newly won position in starting group 6 in Vasaloppet.

Synes godt om · Svar · 8. april kl. 15:51



Skriv en kommentar...



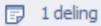
### Jens Peter Hansen

That's very fine service! A rear wheel on my Classic 9 had a failure after just 750 km, and I asked here on FB where I could get a replacement wheel here in Denmark. A couple of days later I recieved two new wheels from OneWay Sport :-)



Synes godt om · Tilføj kommentar · Del · søndag kl. 19:13













AUTOMATION TIP Save time by automatically having your prospects' social data imported into their lead profiles.



### **RESPOND TO COMMENTS & ENGAGE**

Respond to any comments on your wall or on your content. Spend a few minutes liking the content of your partners, clients, and thought leaders in your industry.



### PROMOTE & SHARE CONTENT AND IMAGES

Promote your recent content on your page. Highly visual content like videos and graphics will perform the best. Also share some behind the scenes photos of your staff.









AUTOMATION TIP Use marketing automation to make social posts to multiple outlets, all from within the same interface.



### **PROMOTE**

Share your more professional content and notable news on your company profile.



### **GROUPS**

Share your content in related LinkedIn groups and engage in any notable discussions.



### QUESTIONS

Ask questions on your page and in relevant groups to start discussions of your own.

### 1 0 MINUTES



AUTOMATION TIP Schedule out your tweets from your automation solution to see all of your scheduled tweets in one place.



### **RESPOND**

Take a few minutes once or twice a day to respond to any tweets that may have been directed your way.



### **SCHEDULE**

Schedule out tweets for the next week to promote any recent content or events.



Tweet

Take a few
minutes to share the
content of others
in your industry to
help build relationships.



### PINTEREST



### PIN ANY RECENT INTERNAL/EXTERNAL CONTENT

Take a moment to pin any recent visual content. This can include blog images, infographics, or staff photos. Also pin any relevant external content you have found.



### **ENGAGE WITH YOUR RECENT PINNERS**

Get social with the people that have pinned your content. Return the favor, comment, or thank them. Saying thanks on a new social channel can be extra engaging.



### Where should you post your status? Is it business? Is it personal? Do you want anyone to actually see it? Yes Yes No Yes No Are you in a bar? Would it be awkward to Would it be awkward to explain to your boss? explain to your parents? Yes No Are you addicted to "Likes"? Is it boring? No Yes No













